

# GABRIEL LOVATO

## Senior Product Designer

I'm a Product Designer with over 10 years of experience. Through my work I aim to solve real people's problems by creating well-designed, delightful products that combine research, creativity, iteration, and teamwork.

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## Work Experience

Jul 2020 – Current

### Co-founder, Design and Product @ Dado

Dado (dadohr.com) is an employee experience management platform.

- Led product/UX research, conceptualization, testing and iteration with the goal of finding product-market-fit
- Designed tool from scratch, working with
- Co-responsible for Sales, Customer Success, Marketing, and more

Oct 2020 – Jul 2021

### Product Design Lead @ Klarna

Klarna is Europe's largest BNPL app.

- Led the redesign of the B2B self-sign up flow for SMBs, resulting in up to 50% more sign-ups in the US market
- Led UX research and design, and supported product management for B2B account management tool "Merchant Tooling"
- Participated in design hiring and interviewing (50+)

Jun 2018 – Sep 2020

### Senior Product Designer @ Small Improvements

Small Improvements is a SaaS Performance Management Platform. I led multiple product design projects and initiatives:

- Conceptualized, designed and planned new Pulse Surveys feature
- Proactively initiated a redesign and rebuild of the Feedback Request feature, resulting in 35% average usage increase
- Introduced and implemented UX best practices, e.g. UX research, interviews, usability tests, product ideation workshops, etc.
- Headed 2 recent design hiring rounds, including writing job ad, interviews and design challenge guides, 30+ interviews

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## Skills

UX Design

UI Design

Information Architecture

Responsive Web Design

Native Mobile Design

User Research

User Interviews

Usability Testing

Participant Recruiting

Test Definition

Workshop Moderation

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## Software

Sketch

Figma

InVision

Zeplin

Adobe Suite

HTML/CSS/JS

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## Languages

Portuguese (native)

English (fluent)

French (fluent)

German (C1 level)

Spanish (basic)

Jan 2018 – Jun 2018

## Senior Product Designer @ Hubrick

Hubrick was an all-in-one social network and media platform.

- Lead Designer on the Social Squad: designed the comments and chat systems, gamification features, interest-based communities
- Introduced user research and usability tests to the company
- Mentored and supported junior members of the team with their design work and career development

Oct 2015 – Dec 2017

## Product Designer @ Zalando

**Zalando** (Mar – Nov 2017)

- Catalog Rebuild: delivered a new responsive design including new mobile UX, responsive images and new interaction patterns which resulted in increased clickthroughs and conversion rates.
- New Navigation: designed multiple iterations of a new global navigation based on qualitative research and A/B testing.

**Zalando Brand Solutions** (Oct 2015 – Feb 2017)

Brand Solutions was a B2B department dedicated to developing a platform serving tools for brands and marketplace merchants

- User research, ideation workshops, UX and UI design
- Designer on 4 different B2B applications and the overarching “Brand Solutions Center” portal
- Key contributor (design and code) to “Dress Code”, the Zalando B2B Component Library and styleguide

Sep 2013 – Oct 2015

## Lead Visual Designer @ Fivory

Fivory (now LyfPay) is a french Fintech company. As Lead Visual Designer, I owned the visual design of a B2C mobile app (iOS/Android), a B2B tablet app and a B2B analytics web app.

Jan 2013 – Jul 2013

## UI Designer @ Nealite

Nealite (now PWC Digital France) is a UX focused design agency. I worked on user interfaces, styleguides, for many different clients, ranging from startups to corporations.

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## Education

2011 – 2013

### Masters Degree in Digital Media Design

Université Vincennes-Saint-Denis  
Paris VIII, Paris, France

2009 – 2010

### Specialization "Design and Humanity"

Universidade de São Paulo, São Paulo, Brazil

2002 – 2005

### Bachelor in Graphic Design

Universidade Federal de Santa Catarina, Florianópolis, Brazil

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## Recent courses

2020

### Human-Centered Service Design

IdeoU

2020

### Design Sprint Masterclass

AJ&Smart

2019

### Cultivating Creative Collaboration

IdeoU